

Mohammed Kadhim

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EDUCATION

M.Sc. in Communications and Computer Networks University of Technology	2005 Baghdad
B.Sc. in Computer Engineering University of Technology	2002 Baghdad

EXPERIENCE

1. Worked with Neural Networks in:
 - A. Character recognition using Hopfield method. This method was effective to find the distortion in characters through sending it between two different networks until 50 percent with accurate result.
 - B. Implementing of routing Algorithm using Hopfield method.
In this thesis, routing Algorithm has been chosen through many effective factors like delay, distance and bandwidth by adding these three factors to special equation we will be able to find the best route for the packet that wanted to be transferred through the network.
2. Worked with Baghdad Communication Group Company from Aug. 2003 – Nov. 2003.
Main task was computers installation (hardware, software and maintenance), internet service installation (hardware, software configuration and network establishment).
3. Internet cafe administrator in Baghdad University from December 2003 – July 2004.
Main task was network installation, configuration and maintenance including internet service maintenance.
4. Technical engineer at ZTE Corporation-Iraq office from August 2004 – July 2007.
My work in ZTE divided to three positions:
 - A. PSTN engineer :Main task was hardware and software installation , configuration and maintenance for 1years and the achieved work was:
 - Jadriya switch inside Baghdad city
 - Maamoon Switch inside Baghdad city
 - Zauona (dhobat) Switch inside Baghdad
 - Maysan switch inside Najaf city
 - B. CDMA (WLL) Engineer: main task was hardware and software installation, configuration and maintenance and terminals (mobiles) maintenance for 2 years including BSS part and MSS (core) part and the achieved work was:
 - Najaf CDMA project BSS part (BSC,BTS) this project was consist from one MSS core and 20 BTS sites

- Nasiriya 3G CDMA Project (Furat Phone) MSS part (MSC, PDSN) and this project was consist from one CORE MSS system and 12 BTS including PDSN and Billing and IN system.
- C. Project Manager for Nasiriya CDMA Projects: main task was making all the project plans(Budget, risk ,resources, subcontractors, implementation),guidance, supervision, and communication with all the teams in the projects to achieve the final target
5. Worked in Huawei Telecommunication Company Iraq office from March 2008 – Feb. 2015
My work in Huawei divided into two parts:
- A. Project manager: the main tasks was bidding, project plans (Budget, risk, resources, subcontractors, implementation), guidance, supervision, completion, and the achieved work was:
- PM for El-Nakheel CDMA customer from 2008 – 2011 this project was consist from 3phasee and each phase was consist from the implementation of 30 BTS sites in 4 provinces in the south of Iraq(Baghdad, Hilla, Najaf, Basra).
 - PM for Itisaluna CDMA customer from 2009 – 2011 this project was consist from 4 phases and each phase was consist from 45 BTS sites in 4 provinces in the south of Iraq(Baghdad, Hilla, Najaf, Omara, Basra).
 - PM for Hilla CDMA ITPC customer from 2010 – 2011 this project was consist from one core (MSC, IN, EVDO, Billing) and one BSC and 20 BTS sites in whole Hila Province and this project was one of the fastest implemented project in Huawei within one month.
 - PM for Zain 3G UMTS network customer from 2010 – 2011 this project was consist from swapping 35 sites of BTS and one core inside Baghdad from Motorola 2G GSM to Huawei 3G UMTS product and this project get the best full satisfaction from Zain customer which cause later to sign the swap project of west and north Zain 2g Sites with Huawei 3G UMTS sites.
 - PM for Halfaya (Petro china) CDMA customer from 2011 – 2011,this project was consist from the implementation of one core and 2 BTS sites to establish a mobile call in the desert of Maysan province for the one of the biggest Oil company in Maysan province and this project was finished within one month.
- B. Enterprise account manager in addition to PM responsibilities from March 2011 till now: main task was to build customer relationships, projects bidding, customer solution services, achieving Huawei revenue targets through signing a new contracts in ICT field with the main ministries.
- The main responsibilities are:
- Ministry of Defense
 - Ministry of Interior
 - Ministry of Planning
 - Ministry of Finance
 - Ministry of Public Works
 - General Secretariat of Ministers Council Cabinet
 - General Commander Bureau of Prime Minister

6. Working in ZTE Corporation from may 2015 till now as a Marketing Director and my main job was drawing the marketing strategy and focusing on operators target customer ,digging for new opportunities, building customer relationship, enhancing the reputation of ZTE and break through new customer and my main responsibilities are:

- AsiaCell
- Zain
- Newroze
- Tishknet
- Fastlink
- Fastline
- Ministry of Interior
- Nasriya province
- Missan Province
- Basra Province
- Najaf Province
- Karbala Province
- Hilla Province
- Kurdistan Area

My latest Achievement:

- Signing the CDMA project for Missan province
- Signing the CDMA project for Nasriya Province
- Signing new MIFI supplying contract with Tishknet
- Signing contract for new ZTE Distributor in Iraq for IT field

7. Been promoted recently as Iraq Office CEO from Jan 2018 till now and my current responsibilities in addition to old ones are:

- HR supervision
- Marketing
- Technical and implementation supervision
- Finance supervision

CERTIFICATION

- CDMA products pre-selling quick training.
- CDMA ZXC10-MSS & ZXSC100 in July 2005 from ZTE University in China.
- CDMA ZXC10BSSB in August 2005 from ZTE University in China.
- GOTA ZXWDSS and PDSN ZXPDS in September from ZTE University in China.
- Project management training in Oct. 2010 in Bahrain at Huawei Middle East Office.

EXTRACURRICULAR

- Working in security networks or communications.
- Mobile networks with management and credibility.
- Member in Iraqi Engineering Union since 2002.